





3rd Edition

Casablanca, Morocco

## **EXHIBITOR APPLICATION FORM**

This form is very important as the provided information on your technologies and capabilities will make up your profile in the online catalogue.

A confirmation will be sent to you with an ID that would let you log into the system, edit your details, add a logo, select contacts.

## ADMINISTRATIVE FEES (REQUIRED) - Wifi, badges, coffee breaks, power supply

€ 200 Excl. VAT

## **B2B OPTION ON TABLE (reserved for VSEs and young companies)**

€ 1 000 Excl. VAT

- One company, ONE delegate
- A personalized 2-day schedule of pre-planned B2B meetings based on your choices,1 table, 3 chairs Services:
  - 1 access pass registered to the congress for one of the participants at the exhibition and business meeting Company profile in our Rail Industry Summit online catalog
  - Download a copy of the Rail Industry Summit 2024 catalog via your member area
  - Business seated lunches on December 10 and 11, permanent coffee breaks access
  - Assistance from the RIS team throughout the event

### STANDARD OPTION - 4 sqm

€ 2 500 Excl. VAT

- One company, ONE delegate
- A personalized 2-day schedule of pre-planned B2B meetings based on your choices
- One 4sqm booth (2x2) fully equipped with: 1 table, 3 chairs, 1 fascia board, 1 power supply, carpet
- The same services of B2B Table Option

## STANDARD OPTION – 4 sqm (Customized)

€ 3 000 Excl. VAT

- One company, ONE delegate
- A personalized 2-day schedule of pre-planned B2B meetings based on your choices
- One 4sqm booth (2x2) fully equipped with: 1 table, 3 chairs, 1 fascia board + 4 customized panels, 1 power supply, carpet
- The same services of B2B Table Option

## OPTION PLUS - 8sqm

€ 3 200 Excl. VAT

- Access for TWO delegates
- A personalized 2-day schedule of pre-planned B2B meetings based on your choices
- One 8 sqm booth fully equipped (2x4) with: 2 tables, 4 chairs, 1 fascia board, 1 power supply, carpet
- . The services of the B2B option on table

## OPTION PLUS - 8sqm (Customized)

€ 3 800 Excl. VAT

- Access for TWO delegates
- A personalized 2-day schedule of pre-planned B2B meetings based on your choices
- One 8 sqm booth fully equipped (2x4) with: 2 tables, 4 chairs, 1 fascia board + 4 customized panels, 1 power supply, carpet
- The services of the B2B option on table

## PREMIUM OPTION – 24 sqm

€ 8 000 Excl. VAT

- Access for TWO delegates
- One 24sqsm booth (4x6) fully equipped with: 2 tables, 6 chairs, 1 fascia board, 1 power supply, carpet
- The same services of B2B Table Option

"Co-participation: 2 exhibitors are sharing a B2B meetings schedule and a booth (8sqm or 24sqm). Each company has his own presentation form on the online technical catalogue."

## ADDITIONAL PARTICIPANT

€ 300 Excl. VAT

- Access to the business convention and business seated lunches
- No additional schedule of meetings

## ADDITIONAL PRESENTATION FORM

€ 350 Excl. VAT

An opportunity to show special capabilities of a partner or a company division in our online catalogue. This will not grant an additional schedule of meetings but will make it possible to add requested and validated meetings in the initial schedule.





# YOUR PURCHASE ORDER

Invoice detai	ils :							
Company na	ame:							
Address :								
	City:							
	m Number:							
	First na							
	Email:							
a. You b. You you c. You	n additionnelle sur la TVA : Ir company is based in France, therefore VAT is applicable an recompany is part of the European Union but not based in France; rself to your tax authority). Please provide the intra-communitier company is not part of the European Union, VAT is not appliable.  JR OPTIONS (PLEASE INDICATE)	ance, VA <sup>-</sup> sy VAT nu icable.	T is not a umber of	pplica the bil	ble (yo led ent	u will ne tity.		
□ BtoB □ Stan □ Stan □ Plus □ Plus □ Pren □ Addi	lication fees (required)	300 Exc	:I. VAT x	.T.:	= = Exc	.€1 000 .€2 500 .€3 000 .€3 200 .€3 800 .€8 000 .€61. VAT .	Excl. VAT Excl. VAT Excl. VAT Excl. VAT Excl. VAT	
- check - credit ( master ( - wire tra email) On registrati * Downpaym	n pay by: payable to: advanced business events card (arrange a telephone call with us and we'll process your card) ansfer to the bank account below (send us a copy of the rece ion, please include a downpayment for 60% of the due amoun ment is Excluding VAT for non french companies. Input to the must be paid in full upon one week prior to the ever	ript by nt.	AFFAIR Bank A 75012 I IBAN: F	RES Addres Paris, FR76 (	ss: 8- 1 France 3000 40	10 aven	S-CENTR ue Ledru F 10 0107 28 XX	Rollin –
I, the unders	signedacting as  f Rail Industry Summit 2024 appearing at the end of this form	con						ns and
Date:	In:							
Signature:	Company Stamp:							





## **COMPANY PRESENTATION** COMPANY NAME: ..... Address: Phone: ...... Fax: ...... Email: ..... Website: Year of foundation: ...... Turnover (In Millions of Euros): ....... Number of employees: ...... % of Export: ...... Export area(s) :..... Group affiliation: ...... Group nationality: ...... Member of a trade association or organization: PARTICIPANTS CONTACT DETAILS Participant 1 (The person to whom the organizer will send all documents and files) Title: Last name: Last name: Direct phone: ...... Fax: ...... E-mail: ..... Participant 2 (The person to whom the organizer will send all documents and files) Direct phone: E-mail: Participant 3 (The person to whom the organizer will send all documents and files) Direct phone: ...... Fax: ...... E-mail: ..... Participant 4 (The person to whom the organizer will send all documents and files) Title: Last name: Last name: Direct phone: E-mail: PERSON IN CHARGE OF THIS REGISTRATION (if different from participant n°1) Title: Last name: Last name: Direct phone: E-mail: 1. OUR PROFILE: Engineering, design, R&D enterprises Research centers Small and medium-sized enterprises Laboratories Very small enterprises Consulting Major companies University / Graduate School Other (Precise): 2. OUR ACTIVITIES:



Please indicate your Quality standard certifications e.g. ISO qualification:

Do you have an internal engineering and design department? ☐ Yes ☐ No

3. FOREIGN MANUFACTURING SITE(S):



## 4. NATURE OF PARTICIPATION ·

۳.	NATUREOFFAR	TICIFATION.								
	Our offer		C	Our business needs						
	□ Sub-contracting □ Products □ Know-how □ Services □ Engineering	R & D partnership Licenses / Techno Commercial repre Common research	sentation		Purchasing Design Production Commercial Sub-contracting	☐ Quality ☐ Technology ☐ Engineering ☐ Manufacturing, industrialization ☐ Preliminary engineering ☐ Research & Development				
	1				Other (specify):					
5.	SERIE / PRODUC	CTION:								
	Prototype/ Prototypage	e 🚨 Smal	l series		Médium series	☐ Large series				
6.	PRODUCTS AND	SERVICES OFFI	ERED:							
St	udies & Developmen	t								
	Studies & Developme Design / 3D modeling Calculation & dimens Design Eco-design Expertises	ent	□ Additive □ Software □ Virtual p □ Simulati □ Other (F	e rotot on	yping					
	omposites	DAAC			Dolumorization					
<ul> <li>Compression SMC/BMC</li> <li>Drape forming</li> <li>Filament winding</li> <li>Continuous impregnation</li> <li>Vacuum injection</li> <li>Contact and projection Molding</li> </ul>					<ul> <li>Polymerization</li> <li>RTM - Resin Transfer Molding</li> <li>Sandwich Structure</li> <li>Thermoplastic welding</li> <li>Machining – Assembly</li> <li>Other (Precise):</li> </ul>					
En	Technologies for har Batteries Electric cabling Electronic cabling Rugged Embedded Sensors Electronic cards Printed circuit board Connectors Converters, transfor Power electronics	rsh environments Computer Board			Micro / Nanotechno Modeling, simulation Connected system Embedded system Interconnection system Electrical transmiss	e – AI stems and management clogies on, calculations s s stems				
Te □	ests, trials and contro Control, measureme			0	Trials and tests					
	Test-stand Diagnostic equipme			٥	Other (Precise):					
	dustrial data process Data acquisition Calculators Digital imagery Software Modeling, simulatior	ing & Software		0	Wireless technolog Information proces Digital transmission Other (Precise):	sing				
	aterials Rubber and elastome Ceramics Composites				Polymers Technical textiles Glass					





Insulation materials

Metallic materials



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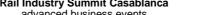
Vegetable fiber

☐ Other (Precise):

RAIL INDUSTRY
SUMMIT

Mechanics and metals ☐ Bar turning ☐ Cutting / Drawing	<ul><li>Mechanized welding</li><li>Sheet metal working</li></ul>
□ Foundry □ Heating-forge	<ul><li>Surface treatments</li><li>Heat treatments</li></ul>
<ul><li>Mechanics</li><li>Precision mechanics</li></ul>	<ul><li>Machining</li><li>Other (Precise):</li></ul>
Mechatronics	
<ul><li>Actuators</li><li>Automatism</li></ul>	<ul><li>Robotization</li><li>Control-command system</li></ul>
<ul><li>Sensors</li><li>Electromechanical components and systems</li></ul>	<ul><li>Data processing</li><li>Other (Precise):</li></ul>
□ Man-machine interface	_ C.i.e. (1.10000).
Plastics  Assembly of parts	<ul><li>Plastics moulding</li></ul>
□ Boilermaking	<ul><li>Over moulding</li></ul>
<ul><li>Extrusion</li><li>Additive Manufacturing</li></ul>	□ Thermoforming □ Turning
□ Injection	□ Machining
<ul><li>Micro-injection</li><li>Micro / Nanotechnologies</li></ul>	Other (Precise):
Transmission systems and equipment	
<ul><li>Pneumatic material</li><li>Engines</li></ul>	<ul><li>Hydraulic driving system</li><li>Hydraulic transmission system</li></ul>
□ Traction motors	Mechanical transmission system
Bearings     Floatronic driving evetom	Pneumatic transmission system  Other (Presise):
<ul><li>Electronic driving system</li><li>Electrical transmission system</li></ul>	Other (Precise):
Maintenance, repair, engineering & project management	
<ul><li>Project supervision assistance</li><li>Advice and expertise</li></ul>	<ul><li>Maintenance engineering</li><li>Rolling stock, systems and services maintenance</li></ul>
<ul> <li>Design and feasibility studies</li> </ul>	☐ Global supervision assistance
<ul><li>Training</li><li>Equipment engineering and transport systems</li></ul>	<ul><li>Project management</li><li>Vehicles repair and refurbishment services</li></ul>
Design and integration engineering	Other (Precise):
7. APPLICATION SECTORS : 1. Infrastructures	
1.1. Railway exploitation	
□ Catenaries	□ Traffic management and regulation
Tracks security equipments	<ul><li>Communication systems for the railway operation</li><li>Measurement, monitoring, and registration systems</li></ul>
<ul> <li>Electrified lines, traction power supply systems installations</li> </ul>	Railway civil engineering
□ Access equipment	<ul><li>Railway tracks</li><li>Other (Precise):</li></ul>
1.2. Signalling	,
<ul><li>Cable ducts</li><li>Remote control equipments</li></ul>	<ul><li>Speed control systems</li><li>Level crossing systems</li></ul>
<ul> <li>Operating control engineering</li> </ul>	□ Signalling systems
<ul><li>Acoustics protection</li><li>Communication technology</li></ul>	<ul><li>Space train control systems</li><li>Referral systems</li></ul>
Railway Control systems	Other (Precise):
1.3. Maintenance	
<ul><li>Track maintenance</li><li>Maintenance of railway traction sub-stations</li></ul>	<ul><li>Telecommunications maintenance</li><li>Signalling systems maintenance</li></ul>
<ul><li>Maintenance of railway traction sub-stations</li><li>Power-supply system maintenance</li></ul>	<ul><li>Signalling systems maintenance</li><li>Other (Precise):</li></ul>
Catenaries maintenance	
2.Rolling stock	
2.1. Vehicles	D. Fraight traction units
<ul><li>High-speed train</li><li>Regional Train</li></ul>	<ul><li>Freight traction units</li><li>Tracks maintenance equipment</li></ul>
□ Underground	□ Special vehicles
<ul><li>Tramways</li><li>Freight train</li></ul>	Other (Precise)





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8. MORE INFORMATION ABOUT YOU: Business and technical references:	
4. Railway vehicle interior  Picture window and glazing Corridors Air-conditioning, air ventilation, air climatisation systems Lights Travel catering Insulation and fire protection Carpet and flooring Floor Switch-boarding area Luggage rack	<ul> <li>Interior and exterior doors</li> <li>Platforms</li> <li>Ceiling</li> <li>Interior design</li> <li>Seat materials and systems</li> <li>Toilet systems</li> <li>Information and advertising systems</li> <li>Entertainment systems</li> <li>Tables</li> <li>Other (Precise):</li> </ul>
3. Embedded equipment  Sensors and instrumentation Energy conversion Cyber security Automation equipment Vehicle tracking and localization systems Driver's control / command and control systems Connected systems Embedded systems	<ul> <li>Electrical and intermediary interlocking systems</li> <li>Security and safety systems</li> <li>Automatic stop and operating systems for trains</li> <li>Integrated operations control systems</li> <li>Telecommunications</li> <li>Data transmission</li> <li>Other (Precise):</li> </ul>
2.4. Vehicle maintenance & renovation  Maintenance workshop  Inspection devices and systems  Lifting devices for tracked vehicles  Testing devices and systems  Measuring equipment and systems  Axels maintenance  Predictive maintenance  Wheel force measurement systems	<ul> <li>Corner force measuring equipment</li> <li>Replacement tasks</li> <li>Disposal systems</li> <li>Exhaust systems</li> <li>Bogie testing plants</li> <li>Varnishing devices</li> <li>Other (Precise):</li> </ul>
2.3. Vehicle structure  Bumpers Cables and accessories for the rolling stock Body Axels Walls Acoustics protection Wheels	<ul> <li>Couplings systems</li> <li>Door systems</li> <li>Suspension systems</li> <li>Braking systems and equipments</li> <li>Shock absorbers</li> <li>Roofing</li> <li>Other (Precise):</li> </ul>
2.2. Tractive stock  Auxiliaries (chilling, ventilation,) Electrical and electronic components Curent-collection installations Propulsion systems Vehicle control systems Autonomous drive train (diesel engine)	<ul> <li>Electrical drive train (synchronous and asynchronou motors)</li> <li>Hydrail</li> <li>Auxiliary power supply units</li> <li>Other (Precise)</li> </ul>





9. FOCUS ON A MAIN PRODUCT/SERVICE OR AN INNOVATIVE PRODUCT/SERVICE:													
10. F	PARTNER: supplement	SHIP: our rang	e of	products	and	skills,	we are	looking	for	partners	in	following	domains



### RAIL INDUSTRY SUMMIT 2024 - GENERAL TERMS & CONDITIONS

Event Name: Rail Industry Summit Casablanca 2024 (referred to as the "Event")

Date: December 10 & 11, 2024 (referred to as the "Event date")

**Location:** Office des Foires et des Expositions de Casablanca (OFEC)

City, Country: Casablanca - Morocco

1/ ORGANIZATION The Event is organized by abe - advanced business events, a limited company with a stated capital of 50000 Euros, whose registered head office is located at 10 Rue de La Rochefoucauld CS 50300 - 92513 BOULOGNE-BILLANCOURT CEDEX - France, hereafter referred to as the Organizer.

#### 2/ PURPOSE

This agreement stipulates the terms and conditions, under which the Organizer sets up and runs the Event. This agreement highlights the rights and obligations of both the Organizer and the signing company, hereafter referred to as the Participant. By signing this agreement, the Participant formally agrees to abide by these terms and conditions.

3/ PLACE AND DATE The Event will be held at the Place and Date indicated here above. The Organizer may cancel the Event or change the Place and Date, should the Place be rendered unavailable, in case of force majeure or act of God. In such an event, no compensation or refund shall be due to the Participant. However, the Organizer shall inform the Participant about the new Date and Place in writing and guarantee the Participant's participation in the rescheduled Event at no additional cost.

#### 4/ REGISTRATION, CANCELLATION, PAYMENT

- Any company or organization is allowed to attend the Event provided its delegates have relevant knowledge to enter business discussions with other attendees. The Organizer, nonetheless, reserves the right to approve or reject any registrations at its sole discretion.
- The participant may cancel their registration sixty days (60) or more prior to the Event and be eligible for a full refund. The Organizer shall, however, retain a 7.5% administrative fee when processing the refund.
- Should cancellation be submitted forty-one (41) to fifty-nine days (59) prior to the Event, the Participant shall be liable for a penalty amounting thirty percent (30%) of the amount due or paid.
- Should cancellation be submitted forty days (40) or less prior to the Event, the Participant shall be liable for the payment of the full amount due, and not be eligible for any refund.
- All invoices issued and sent to the Participant, must be remitted five days (5) prior to the Event at the latest. The Organizer reserves the right to deny the Participant access to the Event, shouldn't their accounts be settled.

5/ INCLUDED SERVICES AND OBLIGATION TO PRODUCE RESULTS The Organizer firmly commits to diligently use their expertise, knowledge, contacts network and all available resources to deliver all the services described in the booking form attached to this agreement. The Participant understands the Organizer's work shall not necessarily produce direct and immediate business results.

**6/ PREVENTIVE MEASURES** The Organizer commits to implementing preventive measures and supplying equipment, aimed at hampering the spread of some transmissible diseases. The Participant understands, that preventive measures and protective equipment do not offer a risk-free event, and that the Organizer cannot be held liable for any contamination occurring during the preparation and running of the Event.

7/ INSURANCE The Organizer is solely responsible for setting up and running the Event. However the Organizer's shall not be legally liable for any harm caused to the Participant by a third party.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party or a third party's equipment and installations during the preparation and running of the Event.

The Participant must hold an insurance policy that covers all damages caused by a third party to them, their staff and belongings during the preparation and running of the Event.

## 8/ FOR THE DIGITAL EVENT ONLY:

- (a) You undertake to be responsible for any technical requirements needed to enable you to access the Event website, app or other platform (the "Event Platform") made available by the Organizer to facilitate participation in the Event. We do not guarantee that the Event Platform will operate continuously, securely or without errors or interruption, and we do not accept any liability for its temporary unavailability. We do not guarantee that the Event Platform and/or any content thereon (including, without limitation, any content available for download) will be free from viruses, infections, Trojan horses, worms and/or any other code that has contaminating or destructive properties. You must not attempt to interfere with the proper working of the Event Platform (for example, by attempting to circumvent security or tamper with, hack into or otherwise disrupt any computer system, server, website, router or any other internet connected device). You agree to comply with any website terms of use and/or fair or acceptable use policies indicated on any website on which the Event Platform is hosted.
- (b) We do not endorse or accept any responsibility for the content, or the use of, any goods or services that may be identified or described on the Event Platform and we shall not be liable for any loss or damage caused or alleged to be caused by or in connection with use of, or reliance on, any content, goods or services available on or through the Event Platform or any website or other resource referenced therein.
- (c) The Organizer may issue you with a username and password. Usernames and passwords are confidential and remain the property of the Organizer at all times and may not be sold, assigned or transferred to any third party without our permission. Your username and password are personal to you. You hereby agree that you will not permit others to use your username or password and you will be and remain liable for the acts of any person using your username and password.
- (d) Any posts, messages or other materials, information or data you supply or upload to the Event Platform (collectively, "Materials") will be considered non-confidential and non-proprietary, and we have the right to use, copy, distribute and disclose to third parties any such Materials for any purpose. You hereby waive any moral rights in any Materials to the extent permitted by applicable law. We reserve the right, at our sole discretion, to edit or remove postings to any message boards on the Event Platform and delete or use electronic methods to block or filter any Materials at our discretion, but we do not have any obligation to do so. You shall not make libelous postings or any postings which are illegal or infringe the intellectual property rights of any third party. The Organizer will not be responsible for monitoring Materials for compliance with law.
- (e) You may use the Event Platform solely for access to the Event. Without limitation, you must not:
- (i) download, store, reproduce, transmit, display, copy, distribute, exploit, or use the Event Platform and/or any content thereon for your own commercial gain.
- (ii) use the Event Platform and/or any content thereon in any manner other than in compliance with law and these terms and conditions,
- (iii) infringe our intellectual property rights or those of any third party in relation to your use of the Event Platform and/or any content thereon,
- (iv) transmit, or procure the sending of, any unsolicited or unauthorized advertising or promotional material or any other form of similar solicitation, and/or
- (v) knowingly transmit, send or upload any data that contains viruses, infections, Trojan horses, worms and/or any other code that has contaminating or destructive properties viruses.





(f) We are under no obligation to oversee, monitor or moderate any interactive service we provide on the Event Platform and, without limitation, we expressly exclude all liability for any loss, injury or damage whatsoever arising from the use of any interactive service by any user, whether the service is moderated or not.

### 9/ APPLICABLE AMENDMENTS

The Organizer reserves the right to introduce addendums to this agreement in order to handle any matters not initially mentioned in this agreement. Such amendments shall be notified and diligently sent to the Participant and immediately come into force.

The Organizer reserves the right to terminate this agreement and therefore cancel the Participant's registration, should the latter not comply with the terms and conditions of this agreement. In such an event, the Organizer shall notify the Participant in writing, and no compensation or refund shall be due to the Participant.

### 10/USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo on marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

#### 11/ SETTLEMENT

In the event of disagreement, the Participant shall submit a written request to the Organizer and seek an amicable settlement. If no amicable settlement is reached, the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

#### 12/ PRIVACY AND SECURITY POLICY

The Participant understands that the Organizer will collect detailed information about their business for the sole purpose of conducting the Event and delivering the services described in the attached booking form. More information is available on the Organizer's website: <a href="mailto:privacy">privacy</a>, <a href="mailto:confidentiality and management of personal information">privacy</a>, <a href="mailto:confidentiality and

Company name:	
Name of authorized officer or representative:	
I agree with advanced business events general terms and conditions	
Date and signature:	



