

Group exchange in Turkey: 10-12 May, 2022

Dear friends,

We invite all EU SMEs to participate in a unique in a kind **Group Exchange** organised in **Eskişehir, Turkey in 10-12 May. Eskişehir has a key importance for the Turkish rail sector, as it can be considered its hub.**

The event is organised within the EU-funded [EXXTRA Project](#) (“EXcellence EXchange and Teaming-up between RAILway clusters and ecosystems”) by the partner of the project [ARUS](#) (Anatolian Rail Transportation System Cluster) and foresees **3 full days of activities** including attending the [Rail Industry Show](#) in Eskişehir, presentations of Turkish Railway market by ARUS, B2B meetings with Turkish companies at booths, visits to URAYSİM Test Center (Anadolu University) and local rail supply companies as TÜRASAŞ and Savronik or Albayrak.

Please find attached the draft of agenda and document of hall plan with exhibitors of Rail Industry Show. The important condition to participate: to be a resident of another COSME¹ country and be situated at least 200 km far from the exchange location.

The exchange allows all interested SMEs as Visiting Organisation (VO) not only to discover the vibrant Turkish railway market, visit the trade show or find new business partners, but also to receive a **reimbursement for the costs incurred in the mission (travel, hotel, ...)** equal to **375 Euro**. The participation requires an obligatory registration and specific steps to proceed according to the project. For more details and registration please contact me at irina.vescu@ditecfer.eu **by 10th of April 2022.**

Group Exchange in Turkey description:

Host Organisation (HO): ARUS (Anatolian Rail Transportation System Cluster), also member of [ERCI](#) (European Railway Clusters Initiative).

Duration: 3 full days (10-12 May, 2022)

Location: ETO-Tuyap Eskişehir Fair Center, Eskişehir, Turkey

Draft Agenda:

10th May:

10:00 – 13:00: Rail Industry Show visit (<https://railindustryshow.com/en.html>)

- ARUS will present the Turkish Railway Industry
 - Opportunity to get to know Turkish Railway companies, culture and their products/solutions
 - Benefit from opportunities to diffuse information about your company in the fair
- 13:00 – 14:00 Lunch

14:00 – 17:00: B2B meetings with Turkish companies at ARUS booth (D-111)

- Opportunity to meet new companies and their railway solutions
- Expand the network of contacts and develop business and collaborations with them
- Gain knowledge on the Turkish railway market

¹ List of COSME countries: All EU Member States, United Kingdom, Albania, Bosnia and Herzegovina, Former Yugoslav Republic of Macedonia, Iceland, Kosovo, Moldova, Montenegro, Serbia, Turkey, Ukraine.



11th May:

10:00 – 13:00: B2B meetings with Turkish companies at ARUS booth (D-111)

- Opportunity to meet new companies
- Expand the network of contacts and develop business and collaborations with them
- Find innovative solutions to upgrade your business, products and services

13:00 – 14:00 Lunch

14:00 – 17:00: Visit to URAYSİM Test Center visit (Anadolu University)

<https://www.anadolu.edu.tr/arastirma/merkezler/ulusal-rayli-sistemler-test-ve-arastirma-merkezi-uraysim>

- The HO will introduce the VOs to the testing capabilities in this Center
- The VOs can gain insights and techniques used by the Center

12th May:

10:00 – 13:00: TÜRASAS Company visit (<https://www.turasas.gov.tr>)

- The HO will introduce the VOs to the locos, DMUs, EMUs, components in Turkish railway markets. Also make presentation of Roles of producers of rolling stocks in Turkey. Following: visit at the premises and matchmaking meeting between the VOs and TÜRASAS.

13:00 – 14:00 Lunch

14:00 – 17:00: Savronik or Albayrak Company visit

- The HO will introduce the VOs to the signalisation systems and Rail Supply Industry in Turkish railway market. Following: visit at the premises and matchmaking meeting between the VOs and Savronik (<http://www.savronik.com.tr/en/home>) or Albayrak (<https://www.albayrakmakine.com.tr/en/index.asp>).

